## Seven Signs of Waste in a System



- "Local" vs System View
  Working separately vs sharing learning across the organization
- Chronic, unresolved complaints

  Experiencing the same problem repetitively without solution
- Poor execution of cross-boundary commitments
  Not collaborating well across the organization
- Covert communication
  Gossip, suppression, dishonesty, secrecy
- Impotent explanations
  Explanation of a problem that does not help solve it
- Unclear priorities/prioritization
  Slow to resolve differences and frequent escalation
- Valuing "the way things have been done" over facts and innovation

conversant